## **REMOTE SALES - LIFE & HEALTH AGENT POSITION**

### DO YOU WANT A CAREER WITH MORE INCOME, FLEXIBILITY, AND FREEDOM?

Is it time to choose a career that gives you 100% control over your income and the ability to work remotely from anywhere in the United States?

- Do you want to passionately serve others and love what you do for the rest of your life?
- Are you willing to become the best person, leader, and business owner you were created to be?

Let's explore whether it is time for you to stop funding the retirements of others and build the best future for yourself and those you love...

What does building true wealth mean to you?

- · Becoming debt-free?
- Securing your financial future?
- Making an impact in the lives of others?
- Spending more time with those you love and doing the activities you enjoy?

## IS THIS THE RIGHT FIT FOR ME?

- You will be great at this Remote Sales / Independent Life and Health Agent opportunity if you are outgoing, relational, self-motivated, organized, coachable, and entrepreneurial.
- Previous leadership or team-building experience in any of the following areas will
  give you an additional edge as you launch yourself into our proven sales system:
  sales, financial services, banking, insurance, service industries, marketing, recruiting,
  military, healthcare, real estate, tech, customer service, and network marketing

### WHAT WOULD I BE DOING?

- Implementing the strategies of our proven sales system.
- Calling and texting prospective clients to review their qualifications and schedule appointments.
- Meeting with prospective clients virtually, by phone, or in person who have stated interest in life and critical illness coverage options so they can protect themselves and their beneficiaries.
- Helping clients complete their policy applications.
- Communicating with life insurance carriers to ensure they have what is needed to make an approval decision.
- Following-up with clients and asking for referrals.
- Building a team of agents (if you choose to pursue an Agency Ownership path).
- Learning from successful agents how to improve your sales and leadership abilities.

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#### WHAT DO WE OFFER?

We offer mentoring, robust training, a proven sales system, discounted warm leads, leadership development, and an optional pathway to agency ownership that can create a stream of passive income for life.

## **NOT YET LICENSED? NO WORRIES!**

We offer a discounted study course to help you test for your Life and Health Producer licenses quickly (typically within 7 to 14 days).

#### WHO ARE WE?

We are a growing team of Independent Life & Health Agents that contract with SFG / Quility - a 15-year-old, award-winning Insurance Marketing Organization (IMO). We are given access to over 30 top-rated insurance carriers and the best technology in the life insurance industry (2024 Winner of the Fintech's award for their InsurTech category). SFG was recognized as #9 on Forbes's 2024 list of the top 25 Companies in the US hiring with the most high-paying jobs.

We look forward to speaking with you about your interest in joining our team!